



# MICHEL SALES AGENCY

EST. 1932

TRADITION | KNOWLEDGE | INDUSTRY LEADER



**ASC**  
Pipe fittings & nipples,  
valves, Gruvlok & hangers

**ABZ Valve • ANVIL • SCI  
ANVIL EPS • GRUVLOK  
SHARPE**



**Armacell**  
Pipe insulation – poly &  
rubber applications



**Bradford White**  
Commercial & tankless  
heaters, boilers & storage  
tanks



**CTS Flange USA**  
Copper dielectric & groove  
steel flanges



**Canfield Technologies, LLC**  
Brazing & solder supplies



**Centrotherm**  
Commercial propylene pipe  
& fittings



**Crowcon**  
Gas detection services



**Fantech**  
Indoor air quality  
equipment, dryer boosters  
& radon mitigation



**General Plastics**  
PVC & poly air duct fittings



**Kroy Industries, Inc.**  
PVC air duct pipe



**LAARS**  
Boilers, storage tanks &  
water heaters



**NIRON\***  
PPR CT pipe & fittings,  
electrofusion, butt &  
socket fusion



**North Star**  
Water softeners & filtration,  
scale reduction



**Pedrollo**  
Motor-driven pumps for  
clean and waste water



**RWC**  
Plumbing & heating for  
smart homes  
**Cash Acme • Eastman  
Holdrite • John Guest  
Sharkbite**



**Spears**  
Plastic fittings, pipe, valves  
& cement, commercial  
lab waste



**Wardflex**  
Corrugated stainless steel  
tubing system



**WarmRain**  
Fiberglass/acrylic bath bays  
& showers, ADA & assisted  
living products



**Webstone**  
Valve innovations for  
plumbing, hydronic & solar



## MICHEL SALES AGENCY

EST. 1932

TRADITION | KNOWLEDGE | INDUSTRY LEADER

### EXECUTIVE TEAM

**RICK MICHEL**  
PRESIDENT OF OPERATIONS  
651.287.2643 **d**  
612.819.9434 **c**  
rick@michelsales.com

**MATT MICHEL**  
PRESIDENT OF SALES  
651.287.2645 **d**  
651.492.8871 **c**  
matt@michelsales.com

**DANNY MICHEL**  
DIRECTOR OF SALES - WEST  
651.287.2685 **d**  
612.819.7376 **c**  
dan@michelsales.com

**TIM MARKLEIN**  
DIRECTOR OF SALES - EAST  
414.207.8982 **d**  
312.576.8832 **c**  
tim@michelsales.com

**TOM DEGENARO**  
DIRECTOR OF COMMERCIAL  
DEVELOPMENT  
952.923.0356 **c**  
tom@michelsales.com

**JIM ROLAND**  
DIRECTOR OF PVF  
651.287.2690 **d**  
651.755.4723 **c**  
jimr@michelsales.com

**SHANNON JANSEN**  
DIRECTOR OF HUMAN RESOURCES  
651.287.2683 **d**  
651.249.8717 **c**  
shannon@michelsales.com

### OUTSIDE SALES

**ANDY JOHNSON**  
OUTSIDE SALES  
651.587.2831 **c**  
andy@michelsales.com  
South Dakota & SW  
Minnesota

**ANDREW O'REILLY**  
OUTSIDE SALES  
952.607.6064 **c**  
andrew@michelsales.com  
SE MN, Twin Cities, Duluth &  
Western WI

**CODY WHITAKER**  
OUTSIDE SALES  
262.622.3830 **c**  
cody@michelsales.com  
Southern Wisconsin

**COLTON PETERSON**  
OUTSIDE SALES  
252.665.3909 **c**  
colton@michelsales.com  
SE Wisconsin

**KALEB KLIMENT**  
OUTSIDE SALES  
920.242.4180 **c**  
kaleb@michelsales.com  
NE & Central Wisconsin &  
UP Michigan

**DAN HOGAN**  
OUTSIDE SALES  
612.388.1130 **c**  
danh@michelsales.com  
NW Minnesota, North Dakota  
& Twin Cities

**VINCE JOHNSON**  
SALES & SERVICE SPECIALIST  
262.388.2962 **c**  
vince@michelsales.com

### COMMERCIAL DEVELOPMENT

**LARRY SUNDBERG**  
FIELD SUPPORT/TECHNICAL  
TRAINING MANAGER  
651.287.2656 **d**  
651.230.4241 **c**  
larry@michelsales.com

**JOEL CLARY**  
SALES ENGINEER  
920.979.5452 **c**  
joelc@michelsales.com

**PAT PAULSON**  
TECHNICAL SALES  
SPECIALIST  
612.655.7478 **c**  
pat@michelsales.com

**SPENCER BELL**  
FIELD SUPPORT/  
TECHNICAL TRAINER  
651.287.2695 **d**  
715.529.0500 **c**  
spencer@michelsales.com

**MATT RANDOLPH**  
COMMERCIAL QUOTATIONS  
651.287.2682 **d**  
mattr@michelsales.com

### INSIDE SALES

**JIM VANDERSON**  
INSIDE SALES MANAGER  
651.287.2691 **d**  
jimv@michelsales.com

**ALLISON ROLAND**  
INSIDE SALES/COMMERCIAL  
QUOTATIONS  
651.287.2692 **d**  
allison@michelsales.com

**JOE WEYANDT**  
INSIDE SALES  
651.287.2693 **d**  
joe@michelsales.com

**MINDY NELSON**  
INSIDE SALES /  
ADMINISTRATIVE ASSISTANT  
651.287.2684 **d**  
mindy@michelsales.com

**DONI LUCIANO**  
INSIDE SALES  
651.287.2649 **d**  
doni@michelsales.com

**GRETA INGWELL**  
INSIDE SALES  
651.287.2659 **d**  
greta@michelsales.com

**SPENCER BISKEY**  
INSIDE SALES  
651.287.2651 **d**  
spencerb@michelsales.com

**MAIRZY GATRELL**  
MARKETING / ORDER FULFILLMENT  
ASSOCIATE  
651.287.2688 **d**  
mairzy@michelsales.com

**KATHLEEN FOX**  
BUSINESS AI & DATA ANALYTICS  
SPECIALIST  
651.287.2641 **d**  
kathleen@michelsales.com

**ABRA GILLMAN**  
ACCOUNTANT  
651.287.2642 **d**  
abra@michelsales.com

**SCOTT GILLMAN**  
WAREHOUSE MANAGER  
651.287.2647 **d**  
scott@michelsales.com