



MICHEL SALES AGENCY

EST. 1932

TRADITION | KNOWLEDGE | INDUSTRY LEADER



ASC
Pipe fittings & nipples,
valves, Gruvlok & hangers

**ABZ Valve • ANVIL • SCI
ANVIL EPS • GRUVLOK
SHARPE**



Armacell
Pipe insulation – poly &
rubber applications



Bradford White
Commercial & tankless
heaters, boilers & storage
tanks



CTS Flange USA
Copper dielectric & groove
steel flanges



Canfield Technologies, LLC
Brazing & solder supplies



Centrotherm
Commercial propylene pipe
& fittings



Crowcon
Gas detection services



General Plastics
PVC & poly air duct fittings



Hammond Valve
Valves — full line, ball, gate,
globe, check & butterfly



Kroy Industries, Inc.
PVC air duct pipe



LAARS
Boilers, storage tanks &
water heaters



Leonard
Water temperature control
valves



McElroy
Pipe fusion tools



Milwaukee Valve
Valves — full line, ball, gate,
globe, check & butterfly



NIRON
PPR CT pipe & fittings,
electrofusion, butt &
socket fusion



North Star
Water softeners & filtration,
scale reduction



Pedrollo
Motor-driven pumps for
clean and waste water



RWC
Plumbing & heating for
smart homes

**Cash Acme • Eastman
Holdrite • John Guest
Sharkbite**



Spears
Plastic fittings, pipe, valves
& cement, commercial
lab waste



TITAN Flow Control Inc.
Strainers – Y type, basket,
duplex, check valves



Trerice
Pressure gauges &
thermometers



Wardflex
Corrugated stainless steel
tubing system



WarmRain
Fiberglass/acrylic bath bays
& showers, ADA & assisted
living products



Webstone
Valve innovations for
plumbing, hydronic & solar



MICHEL SALES AGENCY

EST. 1932

TRADITION | KNOWLEDGE | INDUSTRY LEADER

EXECUTIVE TEAM

RICK MICHEL PRESIDENT OF OPERATIONS

651.287.2643 **d**
612.819.9434 **c**
rick@michelsales.com

MATT MICHEL PRESIDENT OF SALES

651.287.2645 **d**
651.492.8871 **c**
matt@michelsales.com

DANNY MICHEL DIRECTOR OF SALES - WEST

651.287.2685 **d**
612.819.7376 **c**
dan@michelsales.com

TIM MARKLEIN DIRECTOR OF SALES - EAST

414.207.8982 **d**
312.576.8832 **c**
tim@michelsales.com

TOM DEGENARO DIRECTOR OF COMMERCIAL DEVELOPMENT

952.923.0356 **c**
tom@michelsales.com

JIM ROLAND DIRECTOR OF PVF

651.287.2690 **d**
651.755.4723 **c**
jimr@michelsales.com

SHANNON JANSSEN DIRECTOR OF HUMAN RESOURCES

651.287.2683 **d**
651.249.8717 **c**
shannon@michelsales.com

OUTSIDE SALES

ANDY JOHNSON OUTSIDE SALES

651.587.2831 **c**
andy@michelsales.com
South Dakota & SW
Minnesota

ANDREW O'REILLY OUTSIDE SALES

952.607.6064 **c**
andrew@michelsales.com
SE MN, Twin Cities, Duluth &
Western WI

CODY WHITAKER OUTSIDE SALES

262.622.3830 **c**
cody@michelsales.com
Southern Wisconsin

COLTON PETERSON OUTSIDE SALES

252.665.3909 **c**
colton@michelsales.com
SE Wisconsin

KALEB KLIMENT OUTSIDE SALES

920.242.4180 **c**
kaleb@michelsales.com
NE & Central Wisconsin &
UP Michigan

DAN HOGAN OUTSIDE SALES

612.388.1130 **c**
danh@michelsales.com
NW Minnesota, North Dakota
& Twin Cities

COMMERCIAL DEVELOPMENT

LARRY SUNDBERG FIELD SUPPORT / TECHNICAL TRAINING MANAGER

651.287.2656 **d**
651.230.4241 **c**
larry@michelsales.com

JOEL CLARY SALES ENGINEER

920.979.5452 **c**
joelc@michelsales.com

PAT PAULSON TECHNICAL SALES SPECIALIST

612.655.7478 **c**
pat@michelsales.com

SPENCER BELL FIELD SUPPORT / TECHNICAL TRAINER

651.287.2695 **d**
715.529.0500 **c**
spencer@michelsales.com

MATT RANDOLPH COMMERCIAL QUOTATIONS

651.287.2682 **d**
mattr@michelsales.com

INSIDE SALES

JIM VANDERGON INSIDE SALES MANAGER

651.287.2691 **d**
jimv@michelsales.com

ALLISON ROLAND INSIDE SALES/COMMERCIAL QUOTATIONS

651.287.2692 **d**
allison@michelsales.com

JOE WEYANDT INSIDE SALES

651.287.2693 **d**
joe@michelsales.com

DONI LUCIANO INSIDE SALES

651.287.2649 **d**
doni@michelsales.com

SPENCER BISKEY INSIDE SALES

651.287.2651 **d**
spencerb@michelsales.com

ANNABELLE NEURER INSIDE SALES

651.287.2659 **d**
annabelle@michelsales.com

SAM STARZECKI INSIDE SALES

651.287.2684 **d**
sam@michelsales.com

MAIRZY GATRELL MARKETING / ORDER FULFILLMENT ASSOCIATE

651.287.2688 **d**
mairzy@michelsales.com

KATHLEEN FOX BUSINESS AI & DATA ANALYTICS SPECIALIST

651.287.2641 **d**
kathleen@michelsales.com

ABRA GILLMAN ACCOUNTANT

651.287.2642 **d**
abra@michelsales.com

SCOTT GILLMAN WAREHOUSE MANAGER

651.287.2647 **d**
scott@michelsales.com